

## 5 Reasons Data Is Construction's Most Valuable Resource

[Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com)]

by Anastasios Koutsogiannis,

A few months ago, The Economist referred to data as the oil of the modern times, underlining its immense importance for every aspect of society both on a professional and personal level.

It goes without saying that the construction industry is no exception to that. The advent of digital tools has enabled the generation, collection, and analysis of valuable bits of information which can play a substantial role in optimizing the sector as a whole.

Nevertheless, construction seems to have serious difficulties in making use of the compiled data at its full potential. The lack of digitalization is undoubtedly one of the main factors behind it.

Good news is that construction stakeholders have started realizing the true power that data holds for the entire industry. In the course of the last years, we have started to witness a more intense dialogue around data and the ways in which they can contribute to construction.

Taking that into account, we present below five essential reasons why data is construction's most valuable resource:

### 1. Predictive analytics

Predictive analytics is perceived by many in the industry as the Holy Grail of construction. This comes as no surprise if we take into account the remarkable possibilities that predictive analytics unlock for the sector.

First and foremost, this type of data can provide construction stakeholders with valuable project wisdom. For instance, predictive analytics could let construction managers know beforehand about the weather conditions in the project location and allow them to adjust their building program accordingly.



Photo by Daniel McCullough on Unsplash

What is even greater, though, is the ability to use these precious bits of information on future projects. Replicating tasks or even entire projects can help decisively in accelerating the building process and contribute to significant cost and time savings.

Simply put, predictive analytics equals money.

### 2. The rising of an open data ecosystem

The emergence of an open and collaborative space where numerous, mainly small and medium, innovative construction technology players can digitally meet each other and exchange knowledge and expertise is gradually becoming reality.

This could signify that enterprises might have to take a step back and that a more democratized approach will be introduced in construction. But more important, it will enable the rising of a more data-driven industry where everyone is

specialized on particular aspects of the building process and can play its role in boosting productivity and minimizing delays on the sector.

It doesn't take much to understand that data is going to play a fundamental role in this effort. The big bet for the different construction tech innovators is to come up with a functional way of integrating their systems and processes. This would provide stakeholders with a complete overview of the ongoing and present project and would allow them to invest further in the collected feedback both in terms of budget and expertise.

### 3. Construction software

A data ecosystem is almost impossible to exist and thrive without some reliable digital tools in place. In the same sense, construction software solutions can't go far without being able to collect and analyze properly substantial project data.

Good news is that construction software is considered by more and more stakeholders as an essential component of the project management process. That is because it can facilitate the progress of the numerous tasks in many distinct ways.

Either we are focusing on real-time collaboration or mobile field report and document management, there are many solid options in the

market which would allow construction managers to take full control over their project.

But a digital tool is only as good as the data being fed to it. That being said, the importance of data is again of paramount importance for taking the most out of implementing construction software in your building project.

### 4. Dispute resolution

It is no exaggeration to say that disputes are one of the biggest sources of concern and pain for the industry. Construction projects are constantly becoming more and more complicated and as a result mistakes or misunderstandings around a task can emerge at any point. Especially if the progress of a project isn't monitored as it should be.

This is where data can come to a project's rescue again. The more data collected the easier it can become for the parties in dispute to shed light on the disagreement and come to a compromise or find the side who is truly responsible for the generation of this dispute.

In other words, data with the help of a reliable digital tool can function as the objective third-party observer and settle any differences on and off-site.

On top of that, it can be the reason that this conflict doesn't emerge at all in the first place. The

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# Business Toolkit

## Indispensable Services Small Business Owners Should Utilize to Unlock Their True Potential

Running a successful small business — one with growth potential — involves more than simply having a strong product to sell. It's about customer engagement, smart marketing, making your business operations quick and easy, and so much more. If you feel your business isn't living up to its full potential or you want to supercharge it, here are some essential services you need to check out.

### Set up Google alerts for your business

As a small business owner, it's your hope that you will generate a lot of online conversation. Hopefully, most of it is good. Unfortunately, some of it may be bad. You can deal with all types of online chatter about your business in a quicker, more-efficient manner by setting up Google alerts for your business' name. This free service will notify you whenever your business is being talked about online. If it leads you to some good chatter, you can amplify it. If it leads you to something less desirable, you can address it immediately.

As InternetReputation.com notes, you'll also want to claim your business on any site that offers reviews (Google, Yelp, Zomato, etc.). "This way, you'll receive direct notifications of new reviews and complaints."

### Offer multiple quality online payment services

If you're not using your business website and even your business social media pages to actually sell products and services, you're miss-



Photo by John Schnobrich on Unsplash

ing out. If a potential customer sees something they like on your site, it is still going to take a lot to get them to actually contact you (email, phone, or in-person) to make a purchase. It's a tough conversion. Make it easier for them to spend money by offering multiple ways to accept payment online — the more the better. You should look into Google Pay, PayPal, WePay, Amazon Payments, Quickbook payments, and more.

### Run sponsored social media stories

This may be shocking, but more people follow brands on social media than they do celebrities — and that's saying a lot! While traditional online advertising is still useful, social media is king. Conversions from apps like Instagram have grown exponentially in the past few years. To reach more people on social platforms, investing some of your marketing budget into sponsored stories and promoted posts is a no-brainer.

And speaking of celebs, there are plenty of benefits of working with social media influencers (popular users with tons of market-ing-susceptible followers). By having a user advertise your business, you can generate higher-quality leads, improve your search rankings, and more.

### Consider small business funding

It may be time to consider outside small business funding if you want to spend some cash on innovations, helpful tech products, marketing and the like. Fortunately, you have plenty of lending options, including but not limited to, SBA loans, business lines of credit, invoice financing, and merchant cash advancements. If you have a solid plan and a clear line of sight on how these investments will pay off in the end, a cash injection can be well worth it.

### Let apps help you with organization

What you want to be doing is focusing on connecting with customers and innovating your company. What you're actually focusing on is administrative tasks, keeping your documents and memos organized, and other things you wish you didn't have to worry about. Streamline your business operations with apps like Evernote, Trello, and Kanbanflow.

Even the smartest and most creative small business owners need a little bit of help to unlock their company's true potential. Try some of these services and apps to give your business the supercharge it needs this year.

## How To Teach Your Employees To Be Professional

[Article was originally posted on [www.acuity.com](http://www.acuity.com)]

By John Lack,

The construction industry has changed in many ways from when I started in 1976, but one thing that has not changed is that great employees are often a key factor in a company's success. I describe great employees as those who are professional in several areas.

Even when they aren't on a construction site, your employees are representatives of your company. And this is an important factor to keep in mind as you or your HR department hires employees. Based on my experience, here are six areas of professionalism that great employees possess.

1. **Skill Set.** An employee must have the proper skill set. For example, a carpenter must be a skilled craftsman and know how to set up properly. This plays

a key part in being efficient. Cleaning up afterward always makes a big statement and highlights a professional job. As an owner, to be able to send someone out to a job and know it will be done correctly is a great feeling.

2. **Safety.** Certifications in safety are not enough—the training must also be applied on the job site. It is my belief that each employee on a construction site should be moving toward becoming a

competent person. A competent person is defined by OSHA as "one who is capable of identifying existing and predictable hazards in the surroundings or working conditions which are unsanitary, hazardous, or dangerous to employees, and who has authorization to take prompt corrective measures to eliminate them." These days, if a subcontractor has a bad safety record,

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# Access to Capital

## Ready to Grow Your Business?

### Can I Get a Business Startup Loan from the Government?

[Article was originally posted on [www.nav.com](http://www.nav.com)]

By Linsey Knerl,

There's no shortage of web-based banner ads and commercials promising small businesses and entrepreneurs the chance to get government funds to pursue their dream. Some even tempt applicants with the possibility of getting money before your business has even gotten off the ground. These "free money" advertisements are almost always too good to be true, however; truly interest-free grants and programs are rare, and most of today's businesses will find it hard to qualify for any type of cash gift that doesn't have to be paid back. (These are generally limited to large institutions and major organizations doing massive-scale work to help the infrastructure of a city, for example.)

Startup loans for individuals pursuing a business idea, on the other hand, are real. The governments, and various affiliated non-profits and lending institutions have been providing qualified businesses and new startups with access to loans at an often-reduced interest rate with some of the same assurances and perks as a traditional business loan. Are you qualified? How can you access these programs? Here's the basic run-down on government-backed startup loans.

#### Government Startup Loans

##### Qualifications for Businesses

While each loan has its own guidelines for business owners, those backed by the Small Business Administration require applicants to:

- Be a for-profit business that's officially and legally registered in the jurisdiction of its operation
- Be physically located and in operation in the U.S. or its territories
- Have business owners who have invested their own money and energy into the company
- Have already tried other financing options and have been denied or lack the qualifications to get other financial products or service loans

If you meet the above, you may be a good match for one of these government-backed lending options:

##### Microloans

A newer initiative of the SBA, this type of funding is the only one geared at newly launched companies and startups without much demon-

strated growth or revenue history. The funds are available to for-profit businesses and some not-for-profit childcare centers. The money doesn't come from the SBA, but rather some community groups who then disburse the funds according to their own terms in amounts of up to \$50,000. (The SBA reports that most loans average \$13,000, however.)

Personal collateral or the guarantee of the business owners may be needed to secure these loans that can be granted for up to six years. Interest rates will vary by lender and the creditworthiness of the business owners. To get started applying, see the SBA loan site.

##### 7(a) Small Business Loans

These traditional loans are the most popular and are made in partnership with qualified lenders. The Small Business Administration works with banks to make sure that both the bank and the business meet certain requirements but doesn't lend money itself. To qualify, you must meet the same requirements as those listed above and demonstrate the ability to pay the money back, either through assets, pending invoices, or sales projections.

These loans are small to large (up to \$2 million) and last from 7 years for working capital to 25 years for tangible property. Each bank has its own internal guidelines – as well as special programs—so, check the fine print carefully before applying.

##### Equity Investment – Small Business Investment Company (SBIC) Loans

This program is a new branch of funding under the SBA's regulation. A hybrid of traditional lending and venture capitalism, it gives small businesses the opportunity to meet with SBIC's (small business investment companies) for loans, funds in exchange for equity, or a combo of both. The SBA helps by providing a list of SBIC's for small businesses to reach out to, and they also match invested dollars. For every \$1 that an SBIC gives to a qualified startup, the government will kick in \$2.

Funding under this program is limited to profitable businesses that have a proven record of growth and maturation. They must have good cash flow to both repay the original loan, plus any interest. At a minimum, a qualified business:

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## California Sub-Bid Request Ad

**Project: State Hwy from Euclid Avenue Rte 60/91/215 Separation**  
**Project # 08-0Q75U4**  
**OWNER: CALTRANS – DBE GOAL 14%**  
**BID DATE: JANUARY 17TH, 2019 • BID TIME: 2:00 P.M.**  
**\*\*Please respond by 5:00 p.m., JANUARY 16TH, 2019\*\***

**Coffman Specialties, Inc. (CSI) / Myers (JV) is requesting quotes from all qualified subcontractors and suppliers for the following items of work, including but not limited to:**

<ul style="list-style-type: none"> <li>• TRUCKING / IMPORT BORROW, BASES ASPHALT</li> <li>• EQUIPMENT RENTAL</li> <li>• LEAD COMPLIANCE PLAN / ADL WORK</li> <li>• SWPPP / WPC</li> <li>• SURVEY / QC</li> <li>• CONSTRUCTION AREA &amp; ROADSIDE SIGNS</li> <li>• PAVEMENT MARKING / STRIPING</li> <li>• TRAFFIC CONTROL</li> <li>• WATER TRUCK</li> <li>• EARTHWORK / GRADING</li> <li>• EROSION CONTROL</li> <li>• METAL BEAM GUARD RAIL (MBGR) / FENCING</li> <li>• CONCRETE SAWCUT &amp; SEALING</li> <li>• STREET SWEEPING</li> </ul>	<ul style="list-style-type: none"> <li>• DISPOSAL OF SOILS, PAVEMENTS &amp; DEBRIS</li> <li>• CONCRETE / MINOR CONCRETE</li> <li>• ASPHALT / ASPHALT PAVING / ASPHALT DIKE</li> <li>• COLD PLANING / PULVERIZING</li> <li>• CLEAR &amp; GRUB</li> <li>• ELECTRICAL</li> <li>• LANDSCAPING</li> <li>• AGGREGATE SUPPLY / AGGREGATE BASE</li> <li>• CONCRETE BARRIER</li> <li>• REBAR</li> <li>• DRAINAGE / PIPE SUPPLY</li> <li>• GRINDING / CRUSHING</li> <li>• JOINT</li> <li>• DEMOLITION / EXCAVATION</li> </ul>
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Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment/Materials and/or supplies.

**\*\*Subcontractors must provide a current contractor's license number and Department of Industrial Relations (DIR) current registration number with their quote.**

Plans and specs are available at no cost to interested firms. Please contact our office @ (858) 536-3100, email us: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or you can visit our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

\*\*Please send quotes via email to [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com) or via fax to (858) 586-0164

If you have any questions or need further information, please contact Gus Rios or Marty Keane @ (858) 536-3100

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 GENERAL AND ENGINEERING CONTRACTORS

9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
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 e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

## MARICOPA, ARIZONA SUB-BID REQUEST AD

**Project: Price Freeway (SR 101L) Baseline Rd – SR 202L (Santan)**  
**Project # 055 H6873 01C**  
**OWNER: ADOT – DBE Construction Goal 14.33% // ADOT – DBE Design Goal 9.51%**  
**BID DATE: JANUARY 25TH, 2019 • BID TIME: 2:00 P.M.**  
**\*\*Please respond by 5:00 p.m., JANUARY 16TH, 2019\*\***

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REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Widen ramps and install ramp metering systems  
Hwy 84/880 Fremont  
Caltrans #04-151484**  
**BID DATE: January 15, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Temp. High Visibility Fence, Treated Wood Waste, Clearing & Grubbing, Irrigation, Hydroseed, Asphalt Treated Permeable Base, Prime Coat, AC Dike, Channelizers, Temporary and Permanent Erosion Control Measures, Irrigation Cross-Over, Remove Concrete Barrier, Tack Coat, Cold Plane AC, Structural Concrete, Sound Wall Gap Closure, Underground, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Delineators, Pavement Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Concrete Barrier, Alternative Crash Cushion, Striping & Marking, Electrical, and Construction Materials

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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



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1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Add Auxiliary Lane  
Hwy 50 Sacramento  
Caltrans #03-1F1904**  
**BID DATE: January 29, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Clearing & Grubbing, Chain Link Fence, Temporary Fencing, Sweeping, ADL Burial Location Report, Treated Wood Waste, Roadway Excavation (Type R-1 Aerially Deposited Lead), Geosynthetic Reinforcement, Planting & Irrigation, AC Dike, Tack Coat, CIDH Concrete Pile, Structural Concrete, Sign Structure, Underground, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Alternative In-Line Terminal System, Striping & Marking, Electrical and Construction Materials

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Contact: Jean Sicard

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Contra Costa County Public Works Dept.  
255 Glacier Drive, Martinez, CA**  
**Project: Kirker Pass Road Northbound  
Truck Climbing Lane**  
**Project No.: 0662-6R4052**  
**Federal Aid No.: RPSTPL-5928(123)**  
**Working Days: 220**  
**Engineer's Est.: \$14,190,000**  
**BID DATE: January 22, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Construction Staking, Filler Fabric, Contractor Quality Control Plan, Lead Compliance Plan, Field Office, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Fencing, Sweeping, Temporary Concrete Washout, Health & Safety Plan, Clearing & Grubbing, Roadway Excavation (Type 1 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Impervious Backfill Material, Geosynthetic Reinforcement, Gravel Bag Check Dam, Imported Soil (Bioretention Swale), Bonded Fiber Matrix, Hydroseed, Compost, Turf Reinforcement Mat, AC Dike, Tack Coat, Cold Plane AC, Structure Concrete, Drainage Inlet, Drainage Manhole, Minor Concrete, Minor Concrete (Backfill), Architectural Treatment, Fractured Rib Texture, Bar Reinforcing Steel, Shotcrete, Underground, Rock Slope Protection, Minor Concrete (Gutter), Prepare & Stain Concrete, Delineator, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Cable Railing, Alternative In-Line Terminal System, Crash Cushion, Quadguard II System (1 Bay), Concrete Barrier, Striping & Marking, Ground Anchors, Soil Nails, Fencing, Concrete Barriers, Retaining Walls and Construction Materials

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## How To Teach Your Employees To Be Professional

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many general contractors will not accept their bid.

- 3. Team Oriented.** Construction projects are almost never a one-person show. You may start your work where someone had left off and someone else may start where you finished. Scheduling several contractors on a project at the same time runs much smoother when everyone has the mindset of working together to create the end result.
- 4. Social Skills.** Social skills do matter in construction. Workers sometimes encounter clients and authority figures. As an employee representing the company, those encounters can have a profound effect—positive or negative. Listening skills, knowing what to say and what not to say, keeping calm in social situations, and having the ability to build a rapport and communicate well are all important. Liable employees are an asset to a company, and good social skills play a key role in this.
- 5. Character and Integrity.** This is a code of morals and ethical conduct—it's how employees behave when no one watching. Are they giving the company an honest day's work for an honest day's pay? Do they follow through with what they say they are going to do? Can they be trusted with confidential company information? It can take time to trust someone, but character and integrity are highly valued traits in any employee.
- 6. Embracing the Core Values of the Company.** Each company has core values, whether specific or general. Core values reflect what is important to the company and its employees. They are intrinsic and come from the leaders inside the company. A company's core values should direct the strategies, decision-making, and behavior of the employees who embrace them.

To be a professional company, one must have professional employees, and the next generation needs to be trained. The best teachers are those who lead by example, and good role models are of great value in today's workforce.

*This article was written by Acuity Insurance's Construction Specialist, John Lack. For more construction business tips visit: [acuity.com/contractor-focus](http://acuity.com/contractor-focus).*



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Contact: Jason Martin

REQUEST FOR DVBE/SBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Widen & Signalize Intersection,  
Realign Ramp, ADA Facilities  
Hwy 50 Sacramento  
Caltrans #03-0H5804**  
**BID DATE: January 16, 2019 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Signs, WPCP, Sweeping, Treated Wood Waste, Temporary High-Visibility Fence, Clearing & Grubbing, Imported Borrow, Planting & Irrigation, AC Dike, Tack Coat, Cold Plane AC, Structural Concrete, Concrete Apron, Detectable Warning Surface, Minor Concrete, Misc. Iron & Steel, Underground Storm, Locate Underground Facilities, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Transition Railing, Striping & Marking, Closed Circuit Television System, Electrical and Construction Materials

#### An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE/SBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).

## ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



### CAHILL CONTRACTORS LLC requests bids from Certified SBE, LBE, MBE, WBE Subcontractors and Suppliers for ALL trades EXCEPT:

Driven Piles / Elevators / Mechanical / Electrical / Plumbing / Fire Sprinklers / Solar Hot Water / Tower Crane / Personnel Hoist

**MISSION BAY BLOCK 6W - REMAINING TRADES**  
691 China Basin Street,  
San Francisco, CA 94158

This is an OCII project with construction workforce and prevailing wage requirements.

**BID DATE: 1/22/19 @ 2 PM**

Voluntary Pre-bid Meeting: 1/8/19 @ 3 PM,  
Mission Creek Senior Community  
225 Berry Street, San Francisco, CA 94158

#### BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

#### CONTACT:

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.



# California Sub-Bid Request Ads

## ATKINSON CONSTRUCTION

Requests  
Sub-bids from All Qualified & Certified **DBE** Subcontractors/Suppliers  
for:

**Caltrans Contract 08-1C38U4**

**Construction on State Highway 10 in Riverside County**  
*from Rte 10/60 Separation in Beaumont to Rte 10/111 Separation  
near Cabazon (08-Riv-10-6.7/R25.1)*

**Bids Tuesday, January 29, 2019, per Addendum 4**

**Description of Work, Services & Supply (but not limited to):** 6" / 8" Thermoplastic Traffic Stripe (Enhanced Wet Night Visibility), Alternative In-Line Terminal System, Asphalt, Automated Work Zone Information System, Base Bond Breaker, Class 2 Aggregate Subbase, Class 2 Aggregate Base (CY), Cold Plane Asphalt Concrete Pavement, Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Flatwork, Grind Existing Concrete Pavement, Hot Mix Asphalt (Type A), Individual Slab Replacement (RSC), Isolation Joint Seal (Silicone), Joint Seal (Preformed Compression), Jointed Plain Concrete Pavement, Jointed Plain Concrete Pavement (RSC), Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Midwest Guardrail System (Wood Post), Minor Concrete (Stamped Concrete), Modifying Existing Electrical LS System, Paint Traffic Stripe (2 Coat), Pavement, Pavement Markings, Paving Supply, PCCP, Plastic Traffic Drums, Rebar, Roadway, Roadway Excavation, Rock Blanket, Rubberized Hot Mix Asphalt (Gap Graded), Seal, Sign, Temporary Concrete Washout, Temporary Pavement Marker, Temporary Railing (Type K), Temporary Traffic Stripe (Paint), Traffic Control System, Trucking, Vegetation Control (Minor Concrete).

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$200,000,000**

**11% DBE Project Goal**

\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*

**Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-1C38U4>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

## ATKINSON CONSTRUCTION

Requests  
Sub-bids from All Qualified & Certified **DBE** Subcontractors/Suppliers  
for:

**Caltrans Contract 08-0Q75U4**

**Construction on State Hwy 60**

**in San Bernardino and Riverside Counties**  
*from Euclid Avenue Undercrossing in Ontario  
to Route 60/91/215 Separation in Riverside*

**Bids Thursday, February 7, 2019 per Addendum 2**

**Description of Work, Services & Supply (but not limited to):** Asphalt, Aggregate Base, Aggregate Subbase, Alternative Inline Terminal System, Base Bond Breaker, Clear and Grub, Concrete Barrier (various types), Construction Area Signs, Demo, Drainage, Earthwork, Electrical, Erosion Control, Excavation, Fence, Flatwork, Furnish and Install Sign Structure (Truss), Grind Existing Concrete Pavement, Individual Slab Replacement (RSC), Joint Seals, Jointed Plain Concrete Pavement (including RSC), Landscape, Lean Concrete Base, Lean Concrete Base Rapid Setting, Maintenance of Traffic, MBGR, Minor Concrete (Curb / PCC Dike, various types / Stamped Concrete / Curb, Sidewalk and Curb Ramp / Vegetation Control), Midwest Guardrail System (Wood Post), Miscellaneous Iron and Steel, Maintenance of Traffic, Noise Monitoring, OHSS, Pavement, Pavement Marking / Traffic Stripe, Pavement Supply, PCCP Paving, Pipe Supply (18" Slotted Corrugated Steel Pipe - .064" thick), QA/QC, Rapid Strength Concrete Base, Road Barrier, Roadway, Roadway Excavation, Rock Blanket, Seal, Sign, Survey, Temporary Crash Cushion Module, Temporary Railing (Type K), Temporary Traffic Screen, Traffic Control System, Transition Railing (Type WB-31), Trucking.

REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.

**ENGINEER'S ESTIMATE is \$140,000,000**

**14% DBE Project Goal**

\*\*\*\*Lower Tier DBE participation is greatly encouraged\*\*\*\*

**Guy F. Atkinson**

License # 1004388

18201 Von Karman Ave, 8th Floor, Irvine, CA 92612

socal.esteeming@atkn.com | Phone: 949-382-7145 | Fax: 949-553-0252

**Guy F. Atkinson is a union contractor and an Equal Opportunity Employer.** Atkinson is signatory to the Carpenters, Cement Masons, Laborers and Operating Engineers Unions. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors with contract value greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. We will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance in obtaining bonding, lines of credit and insurance where needed. Prices must stay firm through subcontract and purchase order execution. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Please provide your contractor's license #, DBE cert # and DIR # with your quote. Atkinson requests that subs and vendors register and prequalify in our online system at <https://www.atknextranet.com> prior to bidding.

**TO DOWNLOAD PLANS, SPECS, THE INFO HANDOUT, ANY ADDENDA, ETC and VIEW Q&A:**

Please go to the Caltrans Contracts web site

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=08-0Q75U4>

Or contact Atkinson TO VIEW AND DOWNLOAD ALL BID DOCUMENTS through our online service, BuildingConnected.

Please contact Atkinson with any questions or for help with your bid.

## Can I Get a Business Startup Loan from the Government?

Continued from page 3

- Be U.S.-based with 51% of workers and property located in the States
- Qualify as a small business according to the SBA standards
- Be in an approved industry (not agricultural, real estate, or financial – among others)

To get started, use the SBIC list provided by the SBA and start your plan of action.

### Getting Ready to Apply

As you can see from this list of options, it's possible and quite common to get a government

loan. While the funds still come from individual banks and investors, the SBA oversees the lending to ensure it meets federal law and protects both the business and the lender from additional risk. These government-backed loans are not free; you'll pay interest and sometimes have to put up your own money or property to ensure your commitment to paying the principal back. They can, however, be an additional source of liquidity for the new or existing small business that wants to expand, buy new equipment, or launch new services in the new year.

To possibly raise your chances of getting approved, make sure you are aware of both your

personal and business credit scores and history. Clean up any bad marks as soon as possible, whether that's paying down personal debt to create a better "debt to available" ratio or taking advantage of balance transfer offers to get your overall interest rate decreased – so you can pay that debt down faster.

Once you've done all you can to put yourself in a good position, know that the timing of a government-backed business loan may be much different than other loans. Unlike some P2P and small business loans you can apply for online, government loans may take up to several weeks for approval. If you need money right away (in a few days or less),

it may be wise to shop around for the one financial service that best meets your current need. (It may not even be a traditional loan.)

While government loans are usually very secure, have generous repayment terms, and help to build your personal and business credit, they can come with additional regulatory burden that can make the application process a bit of a nuisance. Be sure you look at all your options before you start contacting banks and filling out paperwork; you could be waiting awhile for those funds.

**SOURCE:** <https://www.nav.com/blog/can-i-get-a-business-startup-loan-from-the-government-33222/>



# California Sub-Bid Request Ads

## Balfour Beatty

**Project Description:** Sterling Natural Resource Center (SNRC)  
**Project Location:** Highland, CA  
**Owner:** East Valley Water District

**Proposals for Construction Services Date: Thursday January 31, 2019 at 2:00pm**  
**Letters of Interest from Subcontractors and Suppliers Date: Thursday January 17, 2019 at 2:00pm**

Balfour Beatty Infrastructure, Inc. is **proposing** as a Prime Contractor on this project. We are looking for proposals for **Material Supply and Subcontractor Services** at this time. All other qualified Subcontractors and Suppliers are encouraged to **submit your intent to bid** at this time. This is a \$150M progressive design-build project and subcontractor scopes will be determined during the design phase of the project based on the General/Special Provisions, and the Project Definition and Reference Documents provided. Additional Subcontract Scopes will be advertised at a later date as scopes and quantities can be defined. This project is funded by the California State Revolving Fund (CASRF) and as such Balfour Beatty is seeking interested Disadvantaged Business Enterprises (DBE) as defined by the CASRF Guidelines (including MBE, SBE, SBRA, LSAF & HUB). Prospective bidders must be certified by SBA, CDOT, or USEPA at the time of bid opening. This project is also to include implementation of American Iron and Steel (AIS) provisions of P.L. 113-76, Consolidated Appropriations Act, 2014. Balfour Beatty is a Union Contractor and Subcontractors must abide by the terms and conditions of the applicable contract documents.

### SUBCONTRACTORS SOUGHT FOR THE FOLLOWING TRADE(S):

*Offsite Transportation & Disposal (Truckers) Vendors, Site Concrete, Ready Mix, Concrete Forms & Accessories, Reinforcing Steel and Landscaping (Planting & Irrigation), Plastic Pipe, Ductile Iron Pipe, SSSL Pipe, Process Valves, Mechanical Specialties, FRP Pipe and Building Plumbing.*

**PLANS & SPECIFICATIONS:** Project Proposal Documents may be viewed and downloaded plans by following this link maintained by BBII:

<https://secure.smartinsight.co/#/PublicBidProject/411236>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda.

**BONDING & INSURANCE:** Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at (707) 427-8900 for bonding and other types of assistance.

**QUESTIONS:** For questions regarding the bid, please contact Carla Becker.

Email: [cbecker@balfourbeattyus.com](mailto:cbecker@balfourbeattyus.com) or in writing to: 220 Technology Dr. Suite 220, Irvine CA. 92618

Proposals must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required one week prior to bid deadline, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we will divide total scopes into smaller tasks or quantities, and if necessary adjust schedules to permit maximum participation by DBE firms. Subcontractors are required to indicate all lower-tier DBE participation offered on their quotation.



**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina · [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Napa County about 15 Miles East of Rutherford from 1.1 Miles East of Knoxville Road to 0.3 Mile West of Capell Valley Crest Project.

<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Capell Creek Bridge Project**  
Contract No. 04-4G8404|

**Federal-Aid Project: ACSB1ST-P128 (062)E**

**Owner: Caltrans**

**Bid Date: January 23, 2019 at 2:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)**

wanted for the following scopes, including, but not limited to:

Aggregates, Active Treatment System, Bridge Removal, CIDH Piling, Clear and Grub, Cold Plane AC Pavement, Concrete Pumping, Concrete Reinforcement, Concrete Supply, Concrete Structural & Precast, Concrete Washout, Concrete Stain, Demolition, Earthwork, Erosion Control, Fencing, Guardrail System, K-rail, HMA Dike, HMA Paving, Hydro-seeding, Joint Seal, Landscaping, Minor Concrete, Misc. Metals, Pavement Markings & Striping, Paving Fabric, Pipe & Valve Supply, Polyester Concrete Overlay, Precast Concrete, Prepare Bridge Deck Surface, Rock Slope Protection, Signage, Traffic Control, SWPPP, Survey, Hazardous Material Abatement, Trucking & Hauling, Sweeping, Water Trucks.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due**

**January 18, 2019 and Quotes**

**NO LATER THAN January 22, 2019 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Davis-Bacon Act Applies  
Buy America Requirements Apply  
**An Equal Opportunity Employer**

CA Lic. 433176  
DIR # 1000001147



11555 Dublin Boulevard  
Dublin, CA 94568-2909  
Phone: (925) 829-9220  
Estimator: JACK SHEWMAKER  
Website: [www.desilvagates.com](http://www.desilvagates.com)

**Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:**

**CALTRANS ROUTE 1 - CONSTRUCTION ON STATE HIGHWAY IN THE CITY AND COUNTY OF SAN FRANCISCO FROM SAN MATEO COUNTY LINE TO HOLLOWAY AVENUE AND FROM LINCOLN WAY TO RUCKMAN AVENUE UNDERCROSSING,**  
Contract No. 04-4K1104

**Federal Aid Project No. ACSB1NH-P001(654)E**  
**Disadvantaged Business Enterprise Goal Assigned is 16%**

**OWNER:**

**STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION**  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: JANUARY 16, 2019 @ 2:00 P.M.**

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:17pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is 17pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.

Request For Qualified DBE  
Subcontractors, Consultants and Suppliers For:

**Caltrans Contract 04-4G8404**  
**Replace Capell Creek Bridge**  
**In Napa County**

**Bid Date: Wednesday January 23, 2019 at 2:00 PM**

Requesting quotes for but not limited to:

Clearing/Tree Removal, Construction Area Signs, Temporary Signals, Traffic Striping, Landscaping/ Erosion Control, Rebar, Active Treatment System, Metal Beam Guard Rail, Bridge Demolition, Paving and Grading, Furnish and Erect Precast Girders, Isolation Casing, Temporary Bridge, PTFE Bearings, Drainage, Concrete, Furnish & Install Miscellaneous Metal, Fencing, Furnish & Install Bridge Rail, CIDH/Tiebacks, Trucking, Materials & Supplies.

CEC is willing to breakout any portion of work to encourage DBE participation.

Plans and specs are available for viewing at our Pleasanton office.

They may also be viewed and downloaded from the Caltrans Website:

<http://www.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php>

100 % Payment & Performance Bonds will be required from a single, treasury-listed surety subject to our approval. CEC will pay bond premiums up to 1.5%. Subcontractors awarded on any project will be on CEC's standard form for subcontract without any modifications. Please call for assistance in bonding, insurance, lines of credit, technical info, equipment and supplies or if any other assistance is needed.

**California Engineering Contractors, Inc.**  
20 Happy Valley Road, Pleasanton, CA 94566  
Phone (925) 461-1500 Fax (925) 461-0510  
Email: [estimator@cecmain.com](mailto:estimator@cecmain.com)  
Estimator-Jeff Hollfelder

AN EQUAL OPPORTUNITY EMPLOYER



## DIVERSITY OUTREACH

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- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
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Visit this link for the  
**OUTREACH ORDER FORM:**  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)



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Subcontractors,  
Vendors,  
and Suppliers



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Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

# Ware Malcomb Announces Construction Is Complete On CBRE Offices



Ware Malcomb, an award-winning international design firm, today announced construction is complete on the new offices of the property management division of CBRE located at 150 California Street, 4th Floor in San Francisco. Ware Malcomb provided interior architecture and design and branding services for the project.

The new offices of CBRE, a global commercial real estate services and investment firm, span 14,000 square feet and a full floor of the landmark 150 California building in the heart of San Francisco's financial district.

A modern, open office design concept was implemented to accommodate CBRE's growing number of employees. A formal reception area greets visitors, while a variety of open and enclosed meeting areas provide a plethora of workspace options throughout the floor. The design also features two open café/break out areas to foster employee engagement. Branding and graphics played a strong role in

the design, with CBRE's core messaging and new workplace initiative guidelines incorporated throughout the space. In addition to providing interior architecture and design and branding services, Ware Malcomb also selected new furniture for the office.

"Our goal was to design a space that was highly functional for the CBRE team and consistent with their internal brand guidelines, while making it unique to the dynamic San Francisco market in which they operate," said Rhea Butler, Director of Interior Architecture & Design of Ware Malcomb's San Francisco office. "The modern, open design of this new office space will accommodate CBRE's growing employee and client base for years to come."

CBRE is the largest company of its kind in the world. Based in Los Angeles, the company operates more than 450 offices in over 100 countries worldwide.

The General Contractor for the project was BCCI (<https://bcciconst.com/>)

About Ware Malcomb ([waremalcomb.com](http://waremalcomb.com))

Established in 1972, Ware Malcomb is an international design firm providing planning, architecture, interior design, branding and civil engineering services to commercial real estate and corporate clients. With 22 office locations throughout the United States, Canada, Mexico and Panama, the firm specializes in the design of commercial office, corporate, industrial, science & technology, healthcare, retail, auto, public/educational facilities and renovation projects. Ware Malcomb is recognized as an Inc. 5000 fastest-growing private company and a Hot Firm and Best Firm to Work For by Zweig Group. The firm is also ranked among the top 20 architecture/engineering firms in Engineering News-Record's Top 500 Design Firms and the top 30 interior design firms in Interior Design magazine's Top

100 Giants. For more information, visit [waremalcomb.com/news](http://waremalcomb.com/news) and view Ware Malcomb's Design Highlights video at [youtube.com/waremalcomb](http://youtube.com/waremalcomb).

#### About CBRE Group, Inc.

CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, is the world's largest commercial real estate services and investment firm (based on 2017 revenue). The company has more than 80,000 employees (excluding affiliates), and serves real estate investors and occupiers through approximately 450 offices (excluding affiliates) worldwide. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services. Please visit our website at [www.cbre.com](http://www.cbre.com).

**SOURCE: [waremalcomb.com](http://waremalcomb.com)**



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JIM YACKLEY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 84, 880 – CONSTRUCTION  
ON STATE HIGHWAY IN ALAMEDA COUNTY  
AT VARIOUS LOCATIONS,  
Contract No. 04-151484,**

**Federal Aid Project No. ACSB1NH-X001(653)E  
Disadvantaged Business Enterprise Goal  
Assigned is 12%**

**OWNER  
STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: JANUARY 15, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **AC DIKE, BARRIER RAIL SUB, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, LANDSCAPING, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SOUNDWALL (MASONRY), STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT OIL/BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **VICTOR LE**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 99 –  
CONSTRUCTION ON STATE HIGHWAY  
IN MADERA COUNTY IN AND NEAR MADERA  
FROM AVENUE 12 OVERCROSSING  
TO 0.9 MILE NORTH OF AVENUE 17 OVERCROSSING  
Contract No. 06-470904,**

**Federal Aid Project No. ACSB1NH-P099(635)E  
Disadvantaged Business Enterprise Goal  
Assigned is 11%**

**OWNER  
STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: FEBRUARY 14, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, CRCP & JPCP (STRUCTURAL CONCRETE), ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, SOUNDWALL (MASONRY), STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **Eric Allred**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**KIRKER PASS ROAD NORTHBOUND  
TRUCK CLIMBING LANE  
COUNTY PROJECT NO. 0662-6R4052  
Federal Aid Project No. RPSTPL-5928(123)  
Disadvantaged Business Enterprise Goal  
Assigned is 16%**

**OWNER  
CONTRA COSTA COUNTY  
255 Glacier Drive, Martinez, CA 94533  
BID DATE: JANUARY 22, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC Dike, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Signs, Construction Site Management, CPM Scheduling Consultant, Crash Cushion, Emulsion supplier, Erosion Control, Fencing, Hydroseeding, K-Rail Supplier, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Minor Concrete Structure, Precast Manhole Supplier, Rebar, Roadside Signs, Roadway Excavation, Rock Slope Protection Supplier, Soil Nail, Striping, Structural Backfill, Structural Excavation, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Traffic Control System, Traffic Control Material Supplier, Traffic Control/Engineer, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Concrete Retaining Wall.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at [www.eccounty.us/pwprojects](http://www.eccounty.us/pwprojects)

Fax your bid to (925) 803-4263 to the attention of Estimator a Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity/affirmative action employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: **JIM YACKLEY**  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**FY 2019 PAVEMENT REHABILITATION &  
PREVENTIVE MAINTENANCE PROJECT  
Project No. 05216, 05219, 05220, 05280 & 05231  
OWNER  
CITY OF HAYWARD –  
777 B Street, 4th Floor, Hayward, CA 94541  
BID DATE: JANUARY 15, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: **COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, MINOR CONCRETE, PAVING FABRIC, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER/OIL SUPPLIER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

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## ADVERTISE YOUR AD HERE

Advertise your  
Sub-Bid Requests in the  
Small Business Exchange

With a monthly readership of  
75,000, SBE reaches a diverse  
audience, cutting across ethnic  
and gender lines as well as  
traditional industry segments.



## Public Legal Notices

### OAKLAND UNIFIED SCHOOL DISTRICT

**REQUEST FOR QUALIFICATIONS  
AND PROPOSALS  
FOR ASBESTOS HAZARD EMERGENCY  
RESPONSE ACT (AHERA)  
INSPECTION AND MANAGEMENT  
PLAN SERVICES  
January 08, 2019**

Oakland Unified School District ("District") requests qualified firms (hereinafter referred to as "Firm," "Vendor," "Bidder" and/or "Contractor") to submit their qualifications and proposals for Asbestos Containing Building Material surveying, testing and on-site observations at District facilities and services in accordance with the Asbestos Hazard Emergency Response Act ("AHERA").

Should you have any questions concerning the information contained in this Request For Qualifications and Proposals ("RFQ/RFP") document, please submit them via e-mail no later than January 14, 2019 to Sorbor Twegbe at sorbor.twegbe@ousd.org. Answers to those questions will be made available to Firms by January 28, 2019 at 11:00a.m.

The District's student enrollment is approximately 36,900. During the 2017-18 school year, the District operated 87 schools: 49 elementary schools, 5 elementary schools (K-8), 14 middle schools (6-8), 3 middle/high schools (6-12), 7 high schools (9-12), 8 alternative/continuation schools. In addition, the District operates 30 Early Childhood Education sites, 11 transitional kindergarten programs and there are 35 independently operated District-authorized charters. The District employs approximately 4,881 Staff, including certificated (credentialed teaching), classified (non-teaching) and management. The District's 2017-2018 Fiscal Year Budget was \$762.8 million. Further information regarding the District can be found via the Internet, including "fast facts" as to the 17/18 year at: <http://www.ousddata.org/announcements/new-fast-facts-2017-18-now-available>.

The District intends to award a contract to begin on April 19, 2019 and with all contracted work to be completed no later than November 30, 2019. (Included as Exhibit A with this RFP/RFQ is an exemplar of the District's standard professional services agreement that the District anticipates will serve as the template for any subsequently awarded contract.)

#### SCHEDULE

1. RFQ/RFP advertise: January 8, 2019
2. Pre-bid conference: January 28, 2019 at 11:00 a.m. at: Oakland Unified School District Buildings & Grounds / Facilities 955 High Street, Oakland, CA 94601
3. Proposals Responses due: February 28, 2019 at 2:00 p.m. to Oakland Unified School District  
RFQ/RFP – OUSD – AHERA Inspection & Management Services  
Environmental Health & Safety Department  
c/o Sorbor Twegbe  
955 High Street Oakland, CA 94601
4. Interviews: March 31, 2019
5. Finalists notified of recommendation to Board of Education: April 17, 2019
6. Final determination/award: April 18, 2019 at OUSD Board of Education meeting
7. Contract(s) Start Date: April 19, 2019

This RFQ/RFP is not a formal request for bids, or an offer by the District to contract with Firm(s) responding to this RFQ/RFP. The District reserves the right to reject any and all Proposals. The District also reserves the right to amend this RFQ/RFP as necessary. All materials submitted to the District in response to this RFQ/RFP shall remain the property of the District. The District reserves the right to seek proposals from, or to contract with, any Firm not participating in this process. The District shall not be responsible for the costs of preparing any proposal in response to the RFQ/RFP.



# California Sub-Bid Request Ads

**Shimmick Construction Company Inc.**  
8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

#### DBE Subcontractor/Supplier Bids Requested For:

**San Francisco Public Utilities Commission  
Westside Recycled Water Pump Station & Reservoir  
Contract No. WD-2797**

**BID DATE: February 14, 2019 at 2:00PM**

**Fax all quotes to 510-777-5099 or email to [northwest.estimated@shimmick.com](mailto:northwest.estimated@shimmick.com)**

**Requesting certified DBE Subcontractor and Supplier Quotes on:** Misc. Suppliers, Safety, Landscaping & Nursery, Concrete & Cement, Reinforcing Bar Section, Doors & Frames, Lumber, Paint, Pipe, Fencing, Electrical & Signals, Building Materials, Tools, Construction Staking, Construction Area Signs, Traffic Control System, Develop Water Supply, Dust Palliative, Grading, Structure Excavation, Structure Backfill, Ditches Excavation, Imported Borrow, Highway Planting, Soil Amendments, Hydroseeding, Erosion Control, Irrigation System, Aggregate Subbase, Aggregate Base, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Concrete Structure, Reinforcing Steel, Lumber & Timber, Clean & Paint Steel, Subsurface Drain, Filter Fabric, Plastic Pipe, Drainage Pumping Equipment, Pumping Plant Electrical Equipment, Engine Generator Set, Fencing, Lighting, Flat Bed Trucking, Truck Rental, Trucker, Building Construction, Carpentry, Land Surveying, Drywall Construction, Roofing, Plumbing, Painting Structures, Water Meter & Temp Facilities, Heating & Air Conditioning, Fuel Systems, Construction Clean Up, Coring, Cutting, Construction Equipment Rental, Heavy Equipment Rental, Demolition

Please visit [www.sfwater.org/bids/bidlist.aspx](http://www.sfwater.org/bids/bidlist.aspx) for more information.

You may also contact Natasha Inglis at [ninglis@shimmick.com](mailto:ninglis@shimmick.com) for access to the documents.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at [aoshio@shimmick.com](mailto:aoshio@shimmick.com).

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



**PROJECT NAME: Presidio Tunnel Tops**  
**BID DATE: February 15th, 2019 at 5:00 PM**

Swinerton is requesting quotations from certified SDB's and SWB's.

**This Trade Package has a 9% SDB/SWB goal.**

Building Construction Estimate is: \$85M

**Scopes:** Earthwork (Early Soil Package)

**Pre-Bid Meeting:** February 4th, 2019 at 10 a.m., Building 603, Mason Street, The Presidio of San Francisco

#### Project Description:

The Presidio Tunnel Tops, located in the Presidio of San Francisco, is a project to create 14 new acres of national park land over the recently completed Doyle Drive tunnels between Lincoln and Mason street. In addition to landscaped open areas, the project will include about 4 acres that will become an expanded youth education center. One historic building will be renovated and turned into classrooms, and two new buildings will be constructed. One existing (non-historic) building will be renovated and The Outpost, a nature play and learning landscape, will be constructed.

Assume this trade package starts April of 2019; overall project to start October 2019

#### PLANS & SPECIFICATIONS:

Contact Elizabeth Messana for on-line access to digital files

#### WE REQUEST BIDS FROM ALL SUBS

**Contact:** Elizabeth Messana

**Tel:** (415) 517-6358

**EMAIL TO:** [emessana@swinerton.com](mailto:emessana@swinerton.com)

#### Please submit your bid to

Elizabeth Messana via SmartBid or by email.

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand. Swinerton Builders is an equal opportunity employer requesting subcontractor bids from all interested firms including disadvantaged, minority, women, veterans and emerging small business enterprises. Assistance in helping subcontractors obtaining bonds, lines of credit and/or insurance will be provided. Please contact Charles "Rick" Moore, Vice President Director Community Relations at 415-421-2980 if you have any questions. All bids received to be per Swinerton Builders subcontract terms and conditions without modification. Swinerton Builders uses wrap up insurance for all its projects. If there are no instructions with the bid to the contrary, then you shall include all insurance costs in your bid. Swinerton Builders Standard Subcontract and insurance requirements are available for review at <https://www.swinerton.com/subcontractors/subcontractor-sample-agreements>

**"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"**



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the  
**OUTREACH ORDER FORM:**  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

## 5 Reasons Data Is Construction's Most Valuable Resource

### Continued from page 1

more information each party has the easier it is to be fully aware of the project obligations and expectations.

#### 5. Workforce revolution

Last but certainly not least, the workforce transformation that is on the way due to the arrival of data. Thanks to the rapid evolution and expansion of digital technologies, knowledge workers are anticipated to be the construction workers of tomorrow.

This vital paradigm shift provides the building sector with the unique opportunity of attracting a new type of tech-savvy workforce. Like that, the construction industry can be turned into a promising field for highly skilled professionals who are after a long-term ambitious career in a technology-related field.

Through this fresh and innovative profile, the sector can come one step closer in resolving the serious issue of skills shortage. With the help and beauty of data, a significant amount of newly-educated talent can be attracted in order to transform and automate the construction industry.

#### Final word

To sum up, it is clear that data holds a multi-level significance for the construction's future. It can be the answer to a plethora of issues and can facilitate substantially the way we design, build and collaborate in the sector. With that in mind, it is safe to claim that the future of the construction industry will eventually be as bright as the quality of its data.

#### SOURCE:

<https://www.constructconnect.com/blog/construction-technology/5-reasons-data-constructions-valuable-resource/>

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384402-00

Fictitious Business Name(s):  
**3FIVE55**  
Address  
**775 Post Street #109, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Shelley Bradford Bell**  
Address of Registrant # 1  
**775 Post Street #109, San Francisco, CA 94109**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Shelley Bradford Bell**

This statement was filed with the County Clerk of San Francisco County on **12/19/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**12/19/2018**

**12/20/2018 + 12/27/2018 + 01/03/2019 + 01/10/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384415-00

Fictitious Business Name(s):  
**Aurora Advisory**  
Address  
**126 Texas Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Yichen Tang**  
Address of Registrant # 1  
**126 Texas Street, San Francisco, CA 94107**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/19/2018**

Signed: **Yichen Tang**

This statement was filed with the County Clerk of San Francisco County on **12/20/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**12/20/2018**

**12/27/2018 + 01/03/2019 + 01/10/2019 + 01/17/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384588-00

Fictitious Business Name(s):  
**Bana Construction Inc.**  
Address  
**1880 Golden Gate Avenue, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Bana Construction Inc. (CA)**  
Address of Registrant #1  
**1880 Golden Gate Avenue, San Francisco, CA 94115**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/7/1995**

Signed: **Lana Tan**

This statement was filed with the County Clerk of San Francisco County on **1/03/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**01/04/2019**

**01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384498-00

Fictitious Business Name(s):  
**Dinosaur Productions**  
Address  
**2370 19th Avenue, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Jeremy Santiago**  
Address of Registrant #1  
**2370 19th Avenue, San Francisco, CA 94116**  
Full Name of Registrant #2  
**Jairus Cambe**  
Address of Registrant #2  
**1819 43rd Avenue, San Francisco, CA 94122**

This business is conducted by **A General Partnership**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/15/2017**.

Signed: **Jeremy Santiago**

This statement was filed with the County Clerk of San Francisco County on **12/28/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**12/28/2018**

**01/03/2019 + 01/10/2019 + 01/17/2019 + 01/24/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384549-00

Fictitious Business Name(s):  
**Gregory Martin Art Services/Gremart**  
Address  
**500 3rd Street, #252, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Gregory Eugene Martin**  
Address of Registrant # 1  
**500 3rd Street, #252, San Francisco, CA 94107**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/03/2019**

Signed: **Gregory Martin**

This statement was filed with the County Clerk of San Francisco County on **1/03/2019**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**01/03/2019**

**01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384306-00

Fictitious Business Name(s):  
**Innovative Travel Technologies LLC**  
Address  
**2309 Noriega Street #888, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Innovative Travel Technologies LLC (CA)**  
Address of Registrant # 1  
**2309 Noriega Street #888, San Francisco, CA 94122**

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/09/2018**

Signed: **Eduard Lungu**

This statement was filed with the County Clerk of San Francisco County on **12/11/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**12/11/2018**

**01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384297-00

Fictitious Business Name(s):  
**KellyGreen**  
Address  
**2269 Chestnut Street #159, San Francisco, CA 94123**  
Full Name of Registrant #1  
**Kelly Keiser**  
Address of Registrant # 1  
**2269 Chestnut Street #159, San Francisco, CA 94123**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/5/2018**.

Signed: **Kelly Keiser**

This statement was filed with the County Clerk of San Francisco County on **12/10/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**12/10/2018**

**12/20/2018 + 12/27/2018 + 01/03/2019 + 01/10/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384479-00

Fictitious Business Name(s):  
**Music For San Francisco**  
Address  
**345 Judah Street, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Lindsay A. Smith**  
Address of Registrant # 1  
**4300 Fruitvale Avenue, Oakland, CA 94602**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/27/2018**.

Signed: **Lindsay Smith**

This statement was filed with the County Clerk of San Francisco County on **12/27/2018**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**12/27/2019**

**01/10/2019 + 01/17/2019 + 01/24/2019 + 01/31/2019**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384122-00

Fictitious Business Name(s):  
**Faces of the Mission**  
Address  
**2480 Mission Street #218 & 219, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Juan F. Luque Inc (CA)**  
Address of Registrant # 1  
**73 Pond Street, San Francisco, CA 94114**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**.

Signed: **Juan F. Luque**

This statement was filed with the County Clerk of San Francisco County on **11/27/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**11/27/2018**

**11/29/2018 + 12/06/2018 + 12/13/2018 + 12/20/2018**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0384085-00

Fictitious Business Name(s):  
**Aurora Business Operations Development**  
Address  
**124 Campbell Avenue, San Francisco, CA 94134**  
Full Name of Registrant #1  
**Edwiges M. Demello**  
Address of Registrant # 1  
**124 Campbell Avenue, San Francisco, CA 94134**

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/15/2018**

Signed: **Edwiges M. Demello**

This statement was filed with the County Clerk of San Francisco County on **11/21/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**11/21/2018**

**11/29/2018 + 12/06/2018 + 12/13/2018 + 12/20/2018**

## CHANGE OF NAME

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR  
CHANGE OF NAME  
CASE NO. CNC 18-554498

PETITIONER OR ATTORNEY

**Anna Shtengelova**  
**91 Coleridge Street, San Francisco, CA 94110**

TO ALL INTERESTED PERSONS:

1. Petitioner **Anna Shtengelova**  
for a decree changing names as follows:

**Anna Shtengelova** changed to **Anna Kin**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

### NOTICE OF HEARING

Date: **April 9, 2019** Time: **9:00 AM**  
Room: **514** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

ROSSALY DE LA VEGA, Clerk  
DATED - 12/27/2018

**01/03/2019 + 01/10/2019 + 01/17/2019 + 01/24/2019**

SMALL  
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# Top 5 Coolest Buildings of 2018

[Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com)]

By Kendall Jones

As we roll into a new year and say goodbye to 2018, it's time to reveal ConstructConnect's list of "Top 5 Coolest Buildings" of the year. Criteria for inclusion on the list is simple. The building has to have been completed, topped out, or opened within the calendar year and has to have some aspect that makes the building cool. This could be the architecture, sustainability elements, unique construction methods, technology, building materials used, cultural impact, or some combination of these elements.

In no particular order, here is our list for 2018:

## 1000 Museum – Miami, Florida

Designed by the late Zaha Hadid and built by Plaza Construction, 1000 Museum luxury residential tower in Miami. The 62-story, 706-foot skyscraper features 83 residential units, a sky lounge, a two-story aquatic center, and the only private helipad on a residential tower on the East Coast. The building was topped out in February 2018.

The unique design of the tower features a curving structural exoskeleton to support the building, which presented a series of design and engineering challenges. The exoskeleton was made using nearly 5,000 glass fiber reinforced concrete (GFRC) panels manufactured in Dubai, packed in specially designed crates, and transported by sea to Miami. The use of GFRC helped cut costs and construction times and the exoskeleton allowed for the thickness of the core wall to be cut in half.

The GFRC panels served as both formwork and permanent façade for the exoskeleton. Once the panels were moved to the site, they were fitted together, set with rebar, and filled with concrete. This is the first use of GFRC as permanent formwork, the material is typically used as decorative facing as it was on the lower floors of the exoskeleton frame.

1000 Museum, also known as the Scorpion Tower, was featured on the premiere episodes of the PBS documentary series *Impossible Builds* showcasing complex and challenging construction projects around the world.

## Lakhta Center – St. Petersburg, Russia

The 87-story, 1,516-foot tall Lakhta Center in St. Petersburg is the tallest building in Europe and 13th tallest in the world. Designed by Tony Kettle and developed by the Russian gas company Gazprom to serve as their new headquarters, the building will also include Europe's tallest panoramic restaurant, office space, and public spaces that will include a spherical planetarium, observation deck, medical center, concert hall, and science and education center. Commissioning of the building was completed in October 2018.

The twisted tower is actually five towers around a central core that twists 90° from the foundation to the spire. The Lakhta Center was precertified as LEED Gold thanks to a number of energy and resource saving measures such as elevators that generate energy when they descend, LED lighting that automatically adjusts based on available natural light, cold accumulators, vacuum waste disposal system, and water and rainwater reclamation and reuse systems.

The building features the world's largest cold bent façade curtain wall and features 16,500 individual glass panels and is outfitted with automatic shutters and valves to regulate the building temperature and improve energy efficiency.

In 2015, the building set a Guinness World Record for the largest continuous concrete pour at 19,624 cubic meters when the bottom slab of the foundation was poured. That record stood until 2017 when it was beaten by a project currently underway in Dubai, UAE.

## V&A Dundee Museum – Dundee, Scotland

Built on the edge of the River Tay, the V&A Dundee Museum looks like two inverted pyramids connecting at the top. Architect Kengo Kuma was

## V&A Dundee Museum – Dundee, Scotland



Image Credit: Abi Warner / Shutterstock.com

## Calgary Central Library – Calgary, Canada



Image Credit: Akshay-PhotOvation / Shutterstock.com

inspired by the cliffs of northeast Scotland when designing the new museum, which is the first design museum in Scotland. Construction was performed by BAM Construction and the museum opened to the public on September 15, 2018

To achieve the appearance of part of the building jutting out over the River Tay like the prow of a ship, a large, temporary cofferdam was built. The cofferdam was pumped dry and excavated and then filled with 12,500 tons of stone to raise the riverbed to form part of the building's foundation.

The museum has no straight exterior vertical walls. There are 21 separate wall sections made of curving concrete. They hybrid structural frame is made of reinforced concrete for the core and external and internal walls, and structural steel for the first and second floors as well as the roof.

The exterior façade is made up of 2,466 individual cast stone panels. No two panels are identical and can weigh up to 6,614 pounds measure up to 13 feet long. There were 30 boreholes at a depth of 656 feet drilled to supply the museum with geothermal energy. These, combined with air source heat pumps installed on the roof supply the museum with renewable energy.

## CITIC Tower – Beijing, China

The CITIC Tower, also known as the China Zun Tower due to its resemblance of the zun, an ancient Chinese ceremonial wine vessel, is the tallest building in Beijing and 8th tallest in the world. The building was conceptualized by TFP Farrells and designed by Kohn Pedersen Fox Associates.

The 108-story, 1,731-foot tall skyscraper is a mixed-use building comprised of 60 floors of office space, 20 floors of luxury apartments, and 20 floors of hotel space. The building tapers in from 256-foot-wide base to 177 feet at the 1,263-foot

mark and then expands back out to 226 feet at the crown.

The top three floors of the building are not connected to the exterior shell of the building. Instead, they are built inside a trumpet-like structure with rounded floor plates. The building is supported by a square core and truss-like mega frame that was designed using a parametric structural design approach and BIM technology.

To achieve LEED Gold certification, the building incorporates a triple-glazed façade, the use of local building materials, rooftop solar panels, and a greywater toilet system.

## Calgary Central Library – Calgary, Canada

The Calgary Central Library was designed by architect firms Snøhetta and DIALOG and opened to the public on November 1, 2018. The building site sits across a light rail line that had to be encapsulated before vertical construction above could commence. The curve of the rail line helped inspire the design of the building.

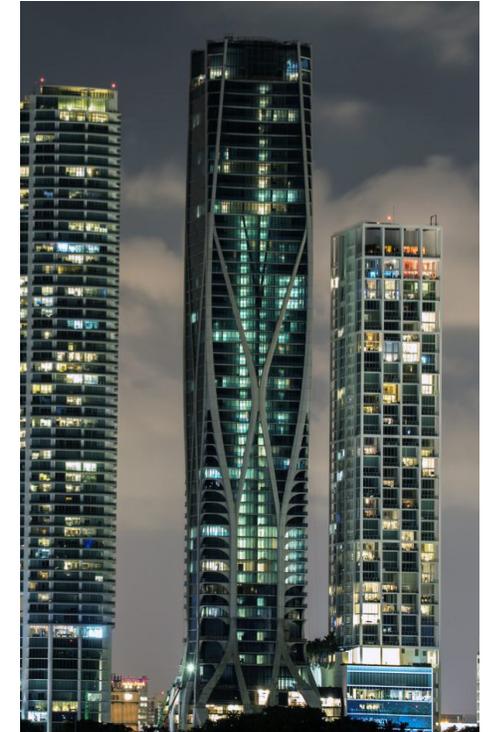
The cave-like wooden entrance is made entirely of red cedar planks and designed to resemble the cloud arches formed by Chinooks in the area. The double-curved shell is one of the largest freeform timber shells in the world.

The hexagonal triple-glazed façade is made of fritted glass and iridescent aluminum creating shapes that resemble snowflakes and open books. The library features 450,000 volumes, a performance hall, a 12,000-square-foot children's library, reading rooms and podcast and video recording studios.

## SOURCE:

<https://www.constructconnect.com/blog/construction-news/top-5-coolest-buildings-2018/>

## 1000 Museum – Miami, Florida



## Lakhta Center – St. Petersburg, Russia



Image Credit: BigTunaOnline / Shutterstock.com

## CITIC Tower – Beijing, China



Image Credit: bonandbon / Shutterstock.com

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